

INVESTOR QUESTIONNAIRE - SUITABILITY

- Name: [REDACTED] Reyan
- Age: 87
- Marital Status: Widow
- Dependents: 0
- Coursework, special training or seminars in finance, investments or business: No

Course or Seminar	Period Attended
<u>NONE</u>	<u> </u>
<u>NONE</u>	<u> </u>

INSTRUCTIONS: OPTIONAL QUESTION

- Are you willing to:
 - a. Meet with staff? Yes ☒ No ()
 - b. Testify at a hearing? Yes ☒ No ()
- If necessary, would you be willing to provide copies of your tax returns?
Yes ☒ No ()
- Investment History (prior to):

- a. Prior investment experience (no. of years): options 0 years; stocks 0 years; municipal bonds 0 years; commodities 0 years; mutual funds or unit investment trusts (e.g., municipal bond funds) 0 years; corporate bonds years; limited partnerships years; other(specify) 0 ; CD's + Savings accounts (PRIOR Experience)

At one point I owned some IBM + Lucent Tech. stock

b. Were above investments made through a broker-dealer?

Yes () No (✓)

If so, identify the broker-dealer(s):

Prior experience through job on
the bank

c. Please indicate the frequency of your investments:

___ weekly ___ monthly ✓ annually ___ never ___ other

• Evaluation of Investment Merits and Risks:

a. Have you subscribed to any investment advisory service or newsletter?

Yes () No (✓)

What Service(s) or Newsletter(s):

b. What investment publications have you subscribed to? When?

c. What investment publications do you read at work, the library, etc.?

d. Do you consult persons other than your registered representative to evaluate the merits and risks of an investment:

___ weekly ___ monthly ___ annually ___ never ___ other

Who:

I didn't really invest prior to 2001

- Investment resources:

- a. What was your income from all sources for the 2002 calendar year?

\$ 39,000

- b. What percentage of your income was derived from:

0 % salary 40 % dividends and interest ___ % capital gains

10 % pension ___ % business income (sole proprietor or partnership)

50 % other. (social security benefit)

- Please complete the following section regarding your net worth:

Statement of Financial Condition

(see attached schedule)

From January 2001 through June 2004

LIQUID ASSETS

Cash (checking, savings and bank money market accounts) \$ _____

Cash (certificates of deposit) _____

Marketable securities (market value) _____

Mutual funds, including money market funds, not listed elsewhere _____

IRA accounts, not listed elsewhere _____

Cash surrender value of life insurance policy _____

Other (specify below) _____

TOTAL LIQUID ASSETS \$ _____

NON-LIQUID ASSETS: Approximate market value (If not ascertainable, please so state and give cost.)

Real Estate [excluding home(s) and home] \$ _____

furnishing(s)]

Home(s)

Home furnishings

Automobile(s) (please list)

Pension/Retirement Plans (vested amounts)

Non-liquid securities, including limited partnership investments

Other non-liquid assets (please specify below)

TOTAL NON-LIQUID ASSETS

\$

LIABILITIES:

Home Mortgages

\$

Other real estate mortgages

Automobile loans

Credit cards, charge accounts and other installment loans

Notes payable

Future installment payments on limited partnership investments, not listed above

Other liabilities (please specify below)

TOTAL LIABILITIES

\$

NET WORTH (Total assets less total liabilities)

\$

THE FOLLOWING QUESTIONS PERTAIN TO YOUR SECURITIES ACCOUNT AT AMERIPROP, INC.

- When did you first become acquainted with your broker-dealer and/or your registered representative?

*Sometime in
Second half of 2001*

- How did you become acquainted with your broker-dealer and/or your registered representative?

He had an ad in St Leo's Church
bulletin and I called him after
I saw the ad. I was intrigued with the
ad because it said: Investments, Income Tax,
and Insurance

- Approximately, how frequently did your registered representative contact you prior to your first investment?

I called him + he came over to the house.
He contacted me frequently -

What was said?

He said - let's see what you have and
we'll work from there - The first thing we're
going to do is cash in the bank accounts and
CD's - We will wait until CD's mature and as each
matures we will put the money in Waterhouse account.

- What was your account number at Ameriprop, Inc.

I don't know the Ameriprop, Inc account # -
I didn't get statements

- In what name(s) was the account held?

It was held in the names of [REDACTED]
until my husband passed away in July 02. Ryan

- At the time you opened your account at your broker-dealer, what were your investment objectives?

<input checked="" type="checkbox"/> Conservative	<input type="checkbox"/> Aggressive	
Appreciation	Appreciation	
<input checked="" type="checkbox"/> Conservative Income	<input type="checkbox"/> Aggressive Income	<input checked="" type="checkbox"/> Safety
<input type="checkbox"/> Speculative	<input type="checkbox"/> Trading	<input type="checkbox"/> Other

- Did you communicate this (these) investment objective(s) to your registered representative?

Yes () No ()

evidenced by his proposal to me

Attach any written correspondence you sent or received from your registered representative regarding your investment objectives.

20. At any time, while your securities account was open at your broker-dealer, did your investment objectives change? Yes () No (☒)

If so, when did they change?

- During the time you had a securities account at your broker-dealer, what was the frequency of contact between you and your registered representative?

___ Daily ___ Weekly ___ Monthly ☒ Other (Specify)

- Who usually initiated this contact?

Until he had control of my assets, I saw him frequently (weekly). Then, it began to taper off to the point it was sometimes difficult to see him. When

- Did you speak or communicate with anyone else at your broker-dealer regarding your securities account?

Yes () No (☒)

my lawyer, at the time, asked to see statement he became upset with me.

- If so, with whom did you speak?

Secretary - general business only

- Were the securities recommended to you by your registered representative? If so, when? Based upon what?

Yes -
As I cashed in the C.D.'s + bank accounts, he told me ~~where~~ to send the money - Obviously, I didn't know what I was doing.

- What did your registered representative say about companies in recommending their purchase (or sale) to you?

He manipulated things around - I don't even remember writing the checks - I didn't know about these things, he did. He had a good reputation at the church and I trusted him - I guess it was foolish -

- What, if anything, did your registered representative say about a company's:

1. Assets?

Nothing

2. Operating History?

Nothing

3. Financial condition?

I'm sure he did but I don't remember - he talks fast!

4. Experience of management?

Nothing

5. Future prospects for earnings and/or growth?

I don't know! maybe he did give me a line - I don't know

- Did your registered representative discuss the investment risks attendant to these particular securities purchases?

No

- Did your registered representative discuss why private placements were suitable for you, considering your objectives and your financial situation and needs? If so, what did he say?

No

-
-
- Did you receive any prospectus, memorandum, sales literature, newspaper articles, etc. from your registered representative in support of his recommendations?

Yes () No (☒)

If so, what?

- Did your registered representative predict that the private placement prices would rise (or fall)? *He thought they were great investments.*
- Yes (☒) No ()

If so, to what price? What did he say would be the reason for such price movement?

When I asked him about the \$150,000 IBF fund that went bankrupt, he said not to worry about that.

- What, if any, statements by your registered representative most influenced your decision to buy (or sell)?

I was never asked those things directly. I left it in their hands to take care of.

- Have you have any difficulty in selling your shares? Yes (☒) No ()

If so, please describe.

*The IB Fund is bankrupt
The Veard and Lowe fund matures in 2015, maybe, according to the new problem. I will be 98 years old then.
The oil well money is gone - Sometime I received a dividend.*

- Did your registered representative ever tell you that you had to decide quickly because of a security's supply or for other reasons? Yes () No (☒)

If so, what was said?

But, I was called on December 30, 2002
and told that he was coming over
to get a \$10,000 check for his charity
called ABLE.

- Do you recall any instances where you were under pressure by your registered representative to buy or sell quickly? Yes (☒) No (~~()~~) If so, which trades? What was said?

To make a charitable contribution, to

Thank you for your assistance. Please sign and date the completed questionnaire and return it to this office as soon as possible.

Date 7/1/04 Signature  C. Ryan

RYAN

Statement of Financial Condition
January 2001 - June 2004

	<u>01/01/01</u>	<u>12/31/01</u>	<u>12/31/02</u>	<u>12/31/03</u>
LIQUID ASSETS				
Cash (checking, savings and bank money market accounts)	\$ 351,900.33	\$ 36,222.36	\$ 37,444.90	\$ 17,465.00
Cash (certificates of deposit)	158,583.54	167,780.75	-	-
Marketable securities (market value)	71,300.00	13,850.00	145,230.00	-
Mutual funds, including money market funds, not listed elsewhere	-	98,700.00	137,200.00	94,385.79
Cash surrender value of life insurance policy	-	-	-	-
Other (specify below)	-	-	-	-
TOTAL LIQUID ASSETS	581,783.87	316,553.11	319,874.90	111,850.79
NON-LIQUID ASSETS: Approximate market value (If not ascertainable, please so state and give cost)				
Real Estate [excluding home(s) and home furnishing(s)]	-	-	-	-
Homes	160,000.00	160,000.00	165,000.00	170,000.00
Home furnishings	35,000.00	35,000.00	35,000.00	35,000.00
Automobile(s) (please list)	-	-	-	-
Pension/Retirement Plans (vested amount)	9,800.00	-	-	-
Non-liquid securities, including limited partnership investments (please specify below).	-	-	-	-
Veard	-	75,481.00	95,906.00	61,936.00
IBF	-	150,000.00	48,000.00	48,000.00
M&M	-	-	-	-
Other non-liquid assets (please specify below)	-	-	-	-
TOTAL NON-LIQUID ASSETS	204,800.00	420,481.00	343,906.00	314,936.00
LIABILITIES:				
Home Mortgages	-	-	-	-
Other real estate mortgages	-	-	-	-
Automobile loans	-	-	-	-
Credit cards, charge accounts and other installment loans	-	-	-	-
Notes payable	-	-	-	-
Future installment payments on limited partnership investments, not listed above	-	-	-	-
Other liabilities (please specify below)	-	-	-	-
Margin Debit - TD Waterhouse	-	723.73	23,508.24	-
TOTAL LIABILITIES	-	723.73	23,508.24	-
NET WORTH (Total assets less total liabilities)	\$ 786,583.87	\$ 736,310.38	\$ 640,272.66	\$ 426,786.79